Alternative Education Loans

Alternative education loans, also called private loans, are a type of financial assistance sometimes used to pay the balance owed to the University after federal, state, and institutional financial aid has been exhausted.

The University annually publishes a list of recommended private education loans for your consideration. Our research indicates that these lenders have demonstrated competitive pricing, easy loan processing, and strong customer service. Some of the criteria considered when selecting lenders for our list includes (in order of relative importance) interest rates, terms and conditions, fees, lender reputation, experience, customer service, borrower benefits, and experiences that our students and families have had with the lender.

Look at the different options available for each loan and choose the one that best meets your needs. Keep in mind that all of the loans are credit-based, in the student’s name, and usually require a creditworthy co-signer.

You may apply through the websites and phone numbers provided. This is not a comprehensive list and, you may borrow from any lender of your choosing. You will not suffer any penalty for choosing a lender that is not on this list.

Please go to our website http://admission.hartford.edu/finaid for the latest loan information, direct links, and comparison tools.

---

**Alternative education loans must be repaid.**

**Before you borrow, please review these helpful tips.**

1. *Complete the FAFSA.* The FAFSA is the only application you need to complete in order to be considered for all types of aid at the University of Hartford, including federal loans. Federal loans have fixed interest rates, as well as flexible repayment and postponement options not available on most alternative loans.

2. *Look into the monthly Tuition Payment Plan.* It allows you to pay the balance or a portion of the balance in interest-free installments with no credit check required. A small setup fee is charged upon enrollment. Additional information is available at [http://tuitionpaymentplan.com/hartford](http://tuitionpaymentplan.com/hartford) or by calling 800-635-0120.

3. *Consider the Federal Direct PLUS loan.* This loan also carries a fixed interest rate and can be borrowed by graduate students and parents of dependent students.

4. *Only borrow what you need.* You will have to repay the loan with interest and the less you have to repay, the better.
## 2017-2018 Alternative Loan Suggested Lenders

<table>
<thead>
<tr>
<th>Lender</th>
<th>Rates</th>
<th>Fees</th>
<th>Academic Requirements</th>
<th>Prior Year Balances</th>
<th>Repayment</th>
<th>Other Benefits</th>
</tr>
</thead>
</table>
| Citizen's    | Fixed rate between: 5.25-11.75% OR Variable rate: LIBOR + 2.98-10.73% | None       | Attending at least half-time in a degree granting program.                           | Yes- 180 days past due, if currently enrolled. | Can select 5, 10 or 15 years | 0.25% interest rate discount for existing bank customers  
 | Web: citizensbank.com                                          | Phone: 888-333-0169                                   |            |                                                                                        |                                |                                                | 0.25% interest rate discount for automating payments  
 |              |                                                                      |            |                                                                                        |                                |                                                | Co-signer release                                    |
| Discover     | Fixed rate between: 6.24-11.49% OR Variable rate: 3moLIBOR + 3.99-9.49 | None       | Attending at least half-time in a degree granting program.                           | No                             | 15 years                        | 0.25% interest rate discount for automatic payments  
 | Web: DiscoverStudentLoans.com                                 | Phone: 1-800-STUDENT                                   |            |                                                                                        |                                |                                                | 1% Cash rewards on new loan with 3.0 GPA               |
| Sallie Mae   | Fixed rate between: 5.74-11.85% OR Variable rate: LIBOR + 3%-10.01%   | None       | Must be enrolled.                                                                     | Yes- Must have been enrolled within the last year. | Up to 15 years                  | 0.25% interest rate for automatic debit enrollment  
 | Web: Salliema.com                                             | Phone: 877-279-7172                                   |            | Full-time status, academic progress, and matriculation not required.                 |                                |                                                | 2% Cash back when joining UPROMISE                   |
|              |                                                                      |            |                                                                                        |                                |                                                | Cosigner release                                    |
| Wells Fargo  | Fixed rate: 6.17-11.26% OR Variable rate: Prime + 4.1-9.67%           | None       | Enrolled in a degree seeking program. Full-time status not required.                | Yes- up to 12 months past due if currently enrolled, and within 30 days after last day of attendance if not currently enrolled. | 15 years for most loans | 0.25% interest rate reduction with auto debit  
 | Web: wellsfargo.com/ student                                   | Phone: 800-658-3567                                   |            |                                                                                        |                                |                                                | 0.25% with bank relationship                         |
|              |                                                                      |            |                                                                                        |                                |                                                | Cosigner release                                    |

This chart is accurate as of 5/2/17. Loan terms & conditions are subject to change without notice.